



## **Independent Financial Adviser – Hampshire Office**

Tom French & Associates are an established Independent Financial Advisory (IFA) firm with a strong reputation across the South and South West of England for offering financial planning and wealth management advice to private and corporate clients. We are looking to expand our professional team of Independent Financial Advisers and are currently recruiting for our Hampshire office.

The expertise of the firm can be found in the following areas: Wealth Management, Lifestyle Protection, Tax Planning, Employee Benefits, Corporate Advice and Bespoke Pensions.

With a strong track record for adviser retention, we are looking to attract good quality financial advisers seeking a long-term career, who are committed to offering first class financial planning to corporate and private clients.

The role will suit both experienced IFA's looking to build upon what they have and new ambitious advisers who have the drive to be successful but who are without a transferable client base.

### **Benefits**

**Some of the many benefits offered to advisers are:**

- RDR practice with a clearly defined service proposition.
- Administrative support leaving you more time to spend with your clients.
- In-house Compliance team with a realistic approach to new business transactions.
- In-house training program offering support towards professional qualifications.
- In-house Marketing support, including the development of professional connections, resulting in a more proactive approach and access to a lead generation program which provides incremental activity to self-generated clients.
- Attractive remuneration split dependent upon experience and earning potential.
- Practice buy-out option

## Person Specification

- The successful candidate will be expected to develop strong relationships with potential partners so that new clients can be brought on board and develop new business.
- They will deliver a high quality, technically competent and compliant service to clients and service existing business in a timely and professional manner.
- You must be fully Diploma qualified and looking to work towards Chartered Status.
- You should currently be working within a professional IFA environment, with a proven track record in providing clients with fee-based advice and have written gross fee income in excess of £80,000+.
- The successful individual will have experience in dealing with HNW clients and be technically competent in all areas of financial planning.
- Well presented, articulate, dedicated and highly professional with a good compliance track record.
- It is essential that the job holder is self-motivated and self-sufficient, has the ability to write their own reports and conduct their own research, if required.

To apply for this exciting position in more detail, please email your CV and covering letter to Charlotte Malcolm at [recruitment@tomfrench.co.uk](mailto:recruitment@tomfrench.co.uk) quoting reference TFAHants01.

### **Foot Note**

If your application is successful we will contact you within 2 working days of receiving your application to discuss the opportunity in more detail. If your application is unsuccessful, the information supplied may still be retained for use in connection with future vacancies.